



It would seem logical that the smallest Central American coffee-growing country would produce microlots, but historically, much of the coffee was blended and sold to mills, without much lot differentiation and separation. The rise of specialty coffee in El Salvador has inspired many producers to start to identify and isolate individual varieties, and to experiment with sorting and processing, as a way of attracting buyers and getting higher prices, but access to those resources can still be difficult for smaller growers.

For the past few years, Café Imports green buyer Piero Cristiani—who is from El Salvador, and whose mother has a long history in coffee there—has embarked on a project designed to identify, reward, and bring to market the exceptional results of the hard, innovative work that producers are increasingly interested in doing here.

Focusing on the region of Chalatenango, Piero has partnered with a cupper and a local mill to buy small, select microlots from producers—some separated by variety, some by process, and some by both. We are buying the coffee in parchment and doing the ruling and final sorting and bagging ourselves, which allows for more quality control as well as the ability to package some of these very

ID# 11192

Origin El Salvador Montenegro, Region Metapán Finca San Farm Antonio Variety **Pacas** Altitude 1600 masl Proc. Method Washed January-Harvest Schedule February

The Cup

" Chocolate and toffee flavor with a nutty aftertaste; mild, sweet and citric."



special small lots in custom 35-kilo Pequeños bags, to create more widespread access to these coffees to roasters.

Luis Alfonso Valdivieso has just 2 manzanas of land at Finca San Antnio, with 5,000 coffee trees per manzana, a mix of Pacas and Pacamara coffees. The coffe is picked ripe and depulped on-site, fermented in open tanks before being washed and laid out to dry on patios. His production is small, about 14–16 quintales per year, and this year he reports some diseases causing trouble in his coffee field. He sees coffee as a means of both doing business and making friendships, and he would like to continue to seek those opportunities in the coming years.

We are proud to offer these micro-microlots, and can't wait for you and your customers to experience the delicious stuff that comes in these small packages.

For more information about coffee production in El Salvador, visit our <u>El Salvador</u> <u>Origin Page</u>.



Gallery Luis Alfonzo Valdivieso - Finca San Antonio - Pacas - Washed (GrainPro)

