

Renato Diaz - Finca Guachipilin - Pacas - Washed (GrainPro)

It would seem logical that the smallest Central American coffee-growing country would produce microlots, but historically, much of the coffee was blended and sold to mills, without much lot differentiation and separation. The rise of specialty coffee in El Salvador has inspired many producers to start to identify and isolate individual varieties, and to experiment with sorting and processing, as a way of attracting buyers and getting higher prices, but access to those resources can still be difficult for smaller growers.

For the past few years, Café Imports green buyer Piero Cristiani—who is from El Salvador, and whose mother has a long history in coffee there—has embarked on a project designed to identify, reward, and bring to market the exceptional results of the hard, innovative work that producers are increasingly interested in doing here.

Focusing on the region of Chalatenango, Piero has partnered with a cupper and a local mill to buy small, select microlots from producers—some separated by variety, some by process, and some by both. We are buying the coffee in parchment and doing the ruling and final sorting and bagging ourselves, which allows for more quality control as well as the ability to package some of these very

ID# 10905

Origin	El Salvador
Region	Jocotan, San Fernando, Chalatenango
Farm	Finca Guachepilin
Variety	Pacas
Altitude	1800 masl
Proc. Method	Washed
Harvest Schedule	December–March



special small lots in custom 35-kilo Pequeños bags, to create more widespread access to these coffees to roasters.

Renato Diaz's small, 2-manzana farm Finca Guachipilin has about 6,000 coffee trees, mostly Pacas—though he is growing Pacamara on a new farm. The coffee is picked ripe, depulped, and fermented dry for 12 hours before being washed and laid on raised beds to dry for 15–18 days. During the drying period, the coffee is rotated every 15 minutes. Finca Guachipilin produces just 35–40 quintales of coffee a year, and while coffee-leaf rust isn't as much of a problem, access to the farm itself is difficult especially in bad weather.

Since 2009, Renato has been growing coffee and trying to increase the size of his farm, and he will add 1.5 manzana of Pacamara this year.

We are proud to offer these micro-microlots, and can't wait for you and your customers to experience the delicious stuff that comes in these small packages.

For more information about coffee production in El Salvador, visit our [El Salvador Origin Page](#).

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